

Arts Council of Brazos Valley
Proposed Budget Overview
 October 2015 through September 2016

	<u>Oct '15 - Sep '16</u>
Ordinary Income/Expense	
Income	
430 · Contributed Income	
431 · Membership Dues	38,000.00
432 · Fundraising Events	
4321 · Anniversary Event	15,000.00
4322 · ACBV Events	14,500.00
4323 · Benchmarking Project	0.00
4324 · Celebrating the Arts	95,000.00
432 · Fundraising Events - Other	0.00
Total 432 · Fundraising Events	<u>124,500.00</u>
433 · Government Grants	
4331 · College Station	35,000.00
4332 · College Station HOT	482,900.00
4333 · Bryan HOT	96,000.00
4334 · Brazos County	8,000.00
4335 · TCA	25,000.00
4336 · Navasota HOT	28,800.00
433 · Government Grants - Other	0.00
Total 433 · Government Grants	<u>675,700.00</u>
434 · Foundation & Trust Grants	3,000.00
430 · Contributed Income - Other	<u>32,000.00</u>
Total 430 · Contributed Income	873,200.00
440 · Program Service Revenue	31,500.00
450 · Other Revenue	
451 · Investments	1,500.00
452 · Rentals	750.00
Total 450 · Other Revenue	<u>2,250.00</u>
46000 · Merchandise Sales	<u>12,000.00</u>
Total Income	<u>918,950.00</u>
Gross Profit	918,950.00
Expense	
600 · Awards and Grants	
601 · Awards & Grants-Organizations	416,400.00
602 · Awards & Grants-Individuals	11,800.00
Total 600 · Awards and Grants	<u>428,200.00</u>
610 · Salaries and Related Expenses	
611 · Salaries & Wages	164,515.95
612 · IRA Employer Contributions	5,295.48
613 · Employee Benefits-not pension	21,120.00

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614 · Payroll taxes & fees	16,521.89
610 · Salaries and Related Expenses - Othe	<u>12,000.00</u>
Total 610 · Salaries and Related Expenses	219,453.32
620 · Fees for Services	
621 · Accounting Fees	10,000.00
622 · Legal Fees	<u>1,000.00</u>
Total 620 · Fees for Services	11,000.00
630 · Advertising, Printing, Promo.	65,000.00
631 · Programs	
6311 · Reflections of Special Olympic	1,500.00
6312 · ART for Life	11,000.00
6313 · Texas Gallery	6,000.00
6314 · School Programs/Classes	8,500.00
6315 · Community Festivals	7,900.00
6316 · Public Art	12,000.00
631 · Programs - Other	<u>7,500.00</u>
Total 631 · Programs	54,400.00
632 · Fundraising	
6321 · Anniversary Event	8,000.00
6322 · ACBV Events	6,000.00
6323 · Benchmarking Project	0.00
6324 · Celebrating the Arts	25,000.00
632 · Fundraising - Other	<u>600.00</u>
Total 632 · Fundraising	39,600.00
640 · Office Expenses	
641 · Postage, Mailing Service	800.00
640 · Office Expenses - Other	<u>2,050.00</u>
Total 640 · Office Expenses	2,850.00
650 · Information Technology	3,500.00
660 · Occupancy	
661 · Facilities & Equipment Rental	2,500.00
668 · Building Rent	30,000.00
669 · Construction	<u>30,000.00</u>
Total 660 · Occupancy	62,500.00
670 · Travel	
671 · Travel & In-Region Mileage	1,800.00
670 · Travel - Other	<u>0.00</u>
Total 670 · Travel	1,800.00
680 · Insurance	5,900.00
690 · Other expenses	
691 · Bank Charges	600.00

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692 · Credit Card Charges	2,507.56
694 · Memberships and Dues	1,800.00
695 · Training & Development	6,000.00
697 · Artist Commission	9,900.00
699 · Other Costs	1,200.00
690 · Other expenses - Other	0.00
Total 690 · Other expenses	<u>22,007.56</u>
Total Expense	<u>916,210.88</u>
Net Ordinary Income	<u>2,739.12</u>
Net Income	<u><u>2,739.12</u></u>

CONTRACT FOR SERVICES FROM ARTS COUNCIL
OF BRAZOS VALLEY

THE STATE OF TEXAS |
 |
COUNTY OF BRAZOS |

This Agreement, made and entered into by the City of Bryan, a home rule city of the State of Texas, hereinafter referred to as "City", and the Arts Council of Brazos Valley, a non-profit corporation, hereinafter referred to as "ACBV", each acting by and through its authorized officials:

WITNESSETH:

WHEREAS, ACSV is a non-profit corporation established solely for public purposes as set forth in its Articles of Incorporation; and

WHEREAS, there is sufficient assurance by reason of the conditions of the contract that the definite public purposes contracted for herein will be accomplished; and

WHEREAS, there is an adequacy of consideration in the exchange of service for the stated amount of financial assistance to be paid; and

WHEREAS, the production and promotion of arts and cultural programs will enrich the lives of those in the community, provide needed recreational activities, and attract visitors to the area; and

WHEREAS, Section 3c of Article 1269j-4.1, V.A.T.C.S., allows cities to use a portion of the hotel-motel occupancy tax for the encouragement, promotion, improvement and application of the arts:

NOW, THEREFORE, IT IS MUTUALLY AGREED AS FOLLOWS:

1.

City agrees to pay a total of \$5,100.00 plus in kind use of municipal facilities valued at \$3,100.00 to ACSV for the fiscal year 1978-79, with the payments to be made semiannually, the first payment to be made on November 15, 1978, and the second payment to be made on April 16, 1979. City shall make such payments solely from available hotel-motel occupancy

- 2.2 Publish a calendar of arts activities in the community on a regular basis;
- 2.3 Produce and promote cultural programs, such as Youth Symphony Concerts;
- 2.4 Initiate further study and planning to:
 - 2.4.1 Provide space for existing arts, humanities and natural science organizations as well as providing meeting space for other local organizations;
 - 2.4.2 Create a hub of activity for the two cities as well as offering cultural outlets for the entire Brazos Valley;
 - 2.4.3 Provide programming, exhibits, and activities which would serve as a quality visitor attraction to the Bryan-College Station community;
- 2.5 Provide "Council Speakers";
- 2.6 Research and make proposals for grants for the community in the area of arts and cultural activities.

3.

ACBV agrees and warrants to City as follows:

- 3.1 That the public purposes herein stated will be effectuated in accordance with Section 3c(a)(4) of Article 1269j-4.1 of V.A.T.C.S.;
- 3.2 That it will provide, at a minimum, a reasonable quality of services;
- 3.3 That when charges are made to the public for services rendered by ACSV or its participating groups, such charges will be reasonable and without discrimination;
- 3.4 That ACSV will operate as a public agency for the benefit of the general public;
- 3.5 That ACSV will establish and maintain budget control and furnish a copy of each budget and budget change to the City Secretary

- 3.6 That ACBV will establish, operate and maintain an accounting system that will allow for adequate review of its income, expenses and financial status of the corporation at the end of each fiscal year;
- 3.7 That ACBV will have its books reviewed at the end of each fiscal year by an independent public accountant who will furnish a financial report to the City;
- 3.8 That all present and future rules, regulations and policies of ACBV will be reduced to writing and filed with the City Secretary.

4.

If any of the agreements or warranties hereby made by the ACBV are not complied with, the City is authorized to refuse to make any further payments until the condition on which the complaint is based is corrected to the satisfaction of the City Council.

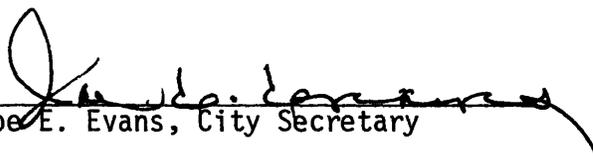
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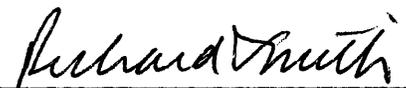
This contract shall be subject to all valid rules, regulations, and laws applicable thereto as promulgated by the United States of America, State of Texas, or any other governmental body or agency having lawful jurisdiction.

IN WITNESS WHEREOF, the parties hereto, acting under authority of their governing body and board of directors, have caused this contract to be duly executed in two counterparts, each of which will constitute an original, as of the 13th day of November, 1978.

ATTEST:

CITY OF BRYAN


Joe E. Evans, City Secretary

By: 
Richard Smith, Mayor

APPROVED AS TO FORM:



June 5, 2015

PETER CANNEY
President

J.J. RUFFINO
Immediate Past President

HANS HAMMOND
President Elect

JAN CREERY
Secretary

PAM SMITS
Treasurer

STEVE ALDRICH

DENISE BERMUDEZ

COLEEN BRADFIELD

IRMA CAULEY

PATTY CHENAULT

DAVID GARDNER

JOHN HAPP

JOSH ISENHOUR

KATHY JOYCE

SANDI TRAPANI

CHRIS DYER
Chief Executive Officer

Will Smith
Assistant Finance Director
City of Bryan
Attn: Fiscal Services
P.O. Box 1000
Bryan, Texas 77805

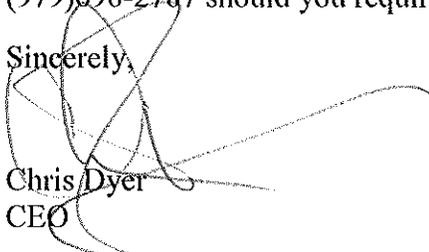
Dear Mr. Smith,

On behalf of the Arts Council, an organization that serves the Brazos Valley region and a growing collective of more than 60 arts, culture and heritage organizations, please see the attached funding request for \$96,000.00 for FY 2015/16, approximately 8% of HOT funds collected. For the coming fiscal year, we plan to continue our impactful work in the arts, a majority of which takes place in the City of Bryan. These funds are requested to continue to help facilitate and grow our arts granting programs and marketing efforts, the creation and maintenance of new public art pieces in downtown Bryan and the future lease space of the new Arts Center.

In the current fiscal year, organizations conducting programs and operating in Bryan will receive almost \$200,000 in direct grant funding support through various Arts Council programs, and we expect that trend to continue in 2016. We will continue to increase our involvement and impact in the arts in Bryan through our Red Wasp Film Festival, Texas Reds Artist Showcase, SEAD Gallery, ArtFill, Cultural Arts District, First Fridays and through various partnerships with local businesses, hoteliers and artists. These efforts benefit the entire region by generating sales and hotel occupancy taxes, attracting new visitors, businesses and employment opportunities to our region, and greatly increasing the quality of life offered to your residents.

The Arts Council is committed to strengthening the arts infrastructure throughout the Brazos Valley and we look forward to continuing to serve as a catalyst for the growing economic impact of the arts in Bryan. Thank you for your consideration of this request and please do not hesitate to contact me at chris@acbv.org or (979)696-2787 should you require additional information.

Sincerely,


Chris Dyer
CEO



**City of Bryan
Budget Proposal
FY2015-2016**

FY 2015 Activity Overview

Our focus for the current and upcoming fiscal year is continuing to fulfill our mission: to make the arts accessible to all citizens and visitors of the Brazos Valley. For FY 2014/15, the Arts Council focused on private fundraising to continue to make our organization self-sustaining and to effectively promote the arts to visitors and residents of our community. For the FY 2015/16, we will continue to aggressively fundraise and to grow and improve fundraising projects and events like Dining on Dartmouth, Empty Bowls, Jr., Boots & BBQ, Business and Regular Membership Program, College Arts Scholarship Program, Art Evening Events, private donor cultivation, public art, grant writing, and Celebrating the Arts. In addition we will continue our management role with Red Wasp Film Festival, which will take place in a venue in Bryan in February. This event will attract visitors and filmmakers from all over the country. Lastly, we have taken on the management of ArtFill in downtown Bryan, bringing in new and interactive public art created by artists in Texas and Illinois.

The following is an overview of program, staff/administrative and financial activities conducted by the Arts Council since October 2014.

Arts Council Programs

The Arts Council supports and enhances our community's art, culture and heritage efforts. Programs include operations of the Arts Center, funding opportunities, artistic learning opportunities and community outreach. Milestones achieved through our programs are listed below.

Arts Center

As the hub of information about and activities of the region's arts, the Arts Center is a critical service for the public and many Arts Council affiliate organizations. Gallery spaces and the community box office operated in the center facilitate public interaction with the arts. The center also provides affiliates a space to meet, work or host events vital to fulfilling their missions.

Group Facility Use: 24 meetings per month (average)

Texas Gallery: 8 exhibitions for FY 14/15; featured upcoming exhibits include a pointillism exhibit from artist Kevin Page and the College Station Artist in Residency exhibit.

SEAD Gallery

In partnership with Advent GX, the Arts Council launched its SEAD (Science, Engineering, Arts, & Design) Gallery in 2012. This gallery opened at the Federal Building in Downtown Bryan with the purpose of helping local artists develop in their field and to learn how to more effectively market and sell art locally. Retail sales numbers in this gallery continues to be extremely high compared to our traditionally slow local art market because of practices we have put in place at SEAD. Another goal that the Arts Council has with SEAD is to help us develop and learn what drives the Brazos Valley art market so that we can continue to build a sustainable art market in our community which in turn will help us retain local artists and attract new creative businesses.

**City of Bryan
The Arts Council
FY 2015/16 Budget Request**

SEAD Gallery: 4 exhibitions for FY 14/15

Gallery at Large: 7 galleries, each with 6 exhibits for FY 14/15

Funding Programs as of May 2015

The Arts Council operates five funding programs. The largest of the programs is the Annual Marketing & Program Grant, which is funded through the City of College Station and City of Bryan hotel occupancy tax funds. Funding supports projects only in Bryan and College Station.

Grant Program	Proposals Funded (FY 14/15)	Funds to be Allocated (FY 14/15)	Persons Impacted (FY 14/15)	Hotel Nights Generated
Annual Marketing & Program	21	\$367,705.00	212,650	4,403
City of Navasota Annual Marketing & Program	3	\$24,000	20,000	120
Designated	0			
Rural Sub-granting (TCA)	6	\$8,000	Events Pending	Events Pending
College Arts Scholarships	5	\$10,000	5	N/A
TOTAL	36	\$410,705.00	232,655**	4,523**

**Estimated. Impact totals are provided by affiliates receiving grant funding

**City of Bryan
The Arts Council
FY 2015/16 Budget Request**

Summary of Grants Funded FY 2014/15 (as of May 2014, reported by affiliate organizations)

Organization	FY14/15 Grant Award	Persons Impacted*	Hotel Nights Generated*	Project Description
Brazos Dance Collective	\$8,000	400	40	Composition Workshop and Contemporary Dance Festival that brings in choreographers and participants from across the state
Brazos Valley African American Museum	\$7,000	525	25	Annual Appreciation Banquet, reunion groups marketing
Brazos Valley Chorale	\$8,500	4,500	70	2014/15 Season performances and marketing
Brazos Valley Natural History Museum	\$25,000	40,000	651	Ongoing natural history programs and exhibits, Boonville Days and Chuck wagon Cook-off, and Buffalo Stampede
Brazos Valley Symphony	\$45,000	30,000	325	Production and marketing expenses for subscription concerts/annual 4 th of July Fireworks Show and Premiere Market
Brazos Valley WorldFest	\$19,805	15,000	500	WorldFest festival
Department of Visualization	\$15,000	3,950	743	Wright Gallery programming and advertising, annual Viz-a-Go-go program support and advertising
Downtown Bryan Association	\$7,000	20,000	Unknown	Texas Reds Festival
Friends of Chamber Music	\$6,000	2,400	59	Providing music events that are open to the public, free of charge
George Bush Presidential Library and Museum	\$65,000	60,000+	400	Marketing FY14/15 exhibits and programs

**City of Bryan
The Arts Council
FY 2015/16 Budget Request**

KAMU-FM	\$32,000	20,000	Unknown	Free broadcasts and programs impacting 20,000 people weekly that serves as a portal for the arts for listeners. Remote station now broadcasting from Stephenville, reaching DFW area.
KEOS-FM	\$8,150	150	50	Lone Star Music Series
Marian Anderson Community Music Institute	\$10,000	500	100	Community Music Institute advertising
Mic Check	\$7,500	700	75	Texas Grand Slam and Texas Youth Poetry Slam poetry festivals attracting participants and visitors from across the state
Museum of the American GI	\$15,000	4,000	300	2015 Spring Open House marketing and program support, marketing for museum exhibits and programs
StageCenter	\$18,000	4,750	240	Production and marketing for comedic and dramatic productions as part of their 2014/15 season
Texas Independent Film Festival	\$8,000	300	90	2015 Texas Independent Film Festival marketing and program support
The Children's Museum	\$4,750	3,000	750	Marketing for museum programs and exhibits
Theatre Company	\$28,000	12,000	10	2014-2015 season including 6 full productions (with as many as 65 performances annually) for visitors from across and outside Texas.
University Art Galleries	\$30,000	300	0	Marketing for gallery exhibits and programs
Navasota Blues Fest	\$9,885	3,000	65	Blues Fest Concert honoring blues legend and Navasota native Mance Lipscomb attracting visitors from all over the state.
Navasota Theatre Alliance	\$8,440	10,000	50	Performance and marketing support for 2014/2015 season
Washington on the Brazos State Park Association	\$5,675	7,000	Unknown	Texas Independence Day Celebration

**City of Bryan
The Arts Council
FY 2015/16 Budget Request**

Brenham Children's Chorus	\$1,410	Report Pending	Report Pending	Spring Concert
ROLL CALL – Friends of Camp Hearne	\$1,408	Report Pending	Report Pending	WWII Living History Days
Navasota Blues Fest	\$1,528	Report Pending	Report Pending	Navasota Blues Festival marketing & performances
Navasota Theatre Alliance	\$1,374	Report Pending	Report Pending	Summer Camp and production expenses for children's theater performances
Star of the Republic Museum	\$833	Report Pending	Report Pending	Marian Anderson String Quartet concert
Unity Theatre	\$1,447	Report Pending	Report Pending	Summer Drama Camp 2015
Totals	\$399,705.00	242,475	4,543	

*Anticipated numbers per affiliate reports.

Artistic Learning Opportunities

Art Reaching Teens for Life (ART for Life)

Purpose: Working with youth in detention and on probation, developing creativity and life skills to keep them from returning to jail

Project: Poetry workshops and public performances with Mic Check during Christmas at the Creek; designing and painting a mural in the Bryan/College Station community; summer museum trip to art museums in Houston, exposing participants to further arts and culture avenues. Planned future projects include adding a mural at one of the public pools in Bryan.

Number of Participants: 20-30

Total Expenses (estimated): \$11,000

Reflections

Purpose: Works with special needs students in College Station and Navasota schools, providing an opportunity to express themselves through art. The program provides supplies, instruction, and support in a nurturing environment. The Arts Council is working toward getting back into Bryan schools in the next fiscal year.

Number of Participants: 30 (estimates include area school children and volunteers)

Total expenses (estimated): \$1,500

Artist in Residency Programs (AIR)

Purpose: Help aspiring artists develop professionally and create and market a new body of work

Project: College Station residency: Create a body of work and host a gallery show at the Arts Center. Navasota residency: Create a body of work and maintain a retail gallery location that is open to the public at the Horlock House.

Number of Participants: 1-6

Locations: College Station, Navasota, and Downtown Bryan.

State and Community Outreach

- Supported 65 affiliate arts, culture and heritage organizations through funding, marketing and professional development opportunities.
- Received the annual Friend of the Arts Award from the Texas Art Educators Association.
- Continued to lead monthly meetings and work closely with the Brazos Valley Museum Collective to create collaborative programs, marketing and resource sharing opportunities for area museums. In addition, continued promoting the Brazos Valley Museum pass that is marketed to tourists to the Bryan/College Station area.
- Continued hosting professional development workshop series free of charge to local arts nonprofit organizations. Topics in the current fiscal year included Charitable Giving Best Practices, Marketing Strategies, Insights Into Internships and Knowing Your Audience.

**City of Bryan
The Arts Council
FY 2015/16 Budget Request**

- Continued to lead monthly meetings and work closely with the Brazos Valley Theatre Collective to encourage local theater groups to collaborate more closely, share resources, reduce conflicts in annual show scheduling, and develop marketing partnerships. A new Brazos Valley Theatre Collective marketing piece has been designed and the collective is focusing on a multi-ticket pass to encourage patrons to attend each theatre's holiday season performances.
- Partnered with College Station, Bryan, Franklin and Richards ISD schools, Allen Academy, and Bryan Broadcasting to host the *Empty Bowls, Jr.* event, showcasing 1,000 artistic bowls created by local students and raising awareness of hunger in the Brazos Valley. All proceeds from *Empty Bowls, Jr.* directly benefitted the Arts Council and local student food pantries.
- Working with a private donor, coordinated and organized field trips to the Houston museum district for 30 local students, including students with the Boys & Girls Club of the Brazos Valley and Art Reaching Teens for Life participants. This program will continue in the coming summer.
- Coordinated 315+ pieces of art in the Community Gallery-at-Large program.
- Promoted and maintained 26 outdoor sculptures through the Arts Council Public Art program and installed 12 new sculptures at Wolf Pen Creek Park and 7 new sculptures on Texas A&M campus in April and May.
- Managed a national call for entry for a temporary site-specific sculpture for ArtFill in Downtown Bryan. The selected artists, from Indiana, worked with Bryan ISD schools to incorporate the sounds of the community into the work.
- In the coming fiscal year, we will focus on securing new art for ArtFill and are working to bring even more public art opportunities to the Brazos Valley. This includes ArtFill installation, outdoor sculpture exhibitions at Wolf Pen Creek Park and a new round of Artists in Residence in Navasota and College Station.
- Thirty artists participated in the Texas Reds Festival with individuals from Louisiana and Kansas joining local artists at a new location on Main Street. Painters, jewelers, photographers, and glassworkers helped draw attendees to the festival and reinforced Downtown Bryan's reputation as a hub for the arts. Artists sold thousands of dollars of merchandise and generated nearly a dozen local hotel nights. The Arts Council is aggressively recruiting artists from across the country for the festival in 2015. The Arts Council has seen many artists return to Texas Reds year after year, and hopes to grow upon that base of core vendors in 2015.
- Assumed management of the Red Wasp Film Festival, held in Downtown Bryan and attracting filmmakers from all over the world. Forty-four entries were received and ten films were screened at the festival from filmmakers hailing from Texas, California, and France.
- Reached innumerable residents and visitors through regular marketing and outreach programs from mailings, advertisements, brochures, radio spots and our website, www.acbv.org. Outreach includes weekly appearances on KBTX, KAGS, Bryan Broadcasting, KWBC Navasota, WTAW, KAMU, KEOS and art spots in the *Bryan/College Station Eagle*. The ACBVoice newsletter now reaches over 2,800 individuals each month. For the current fiscal year, the Arts Council has invested approximately \$60,000 in marketing local arts organizations to residents and visitors to our area.

**City of Bryan
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FY 2015/16 Budget Request**

- Arts Council staff serves on the management board of the Downtown Bryan Cultural Arts District and has played a significant role in securing the Cultural District designation from the Texas Commission on the Arts.

Administrative Activities

The Arts Council continued with its very successful private fundraising activities and strategic planning efforts for FY 2014/15 and will continue to do so in coming years. The Arts Council has a full time staff of four including Rachel Hoekstra, Visitor Services Coordinator; Molly Wallace, Program Manager; Eleanor Ryder, Director of Operations; and Chris Dyer, CEO. Each brings an extensive background in arts, nonprofit management, policy development, financial management, grant writing and fundraising.

The Arts Center continues to stay open to the public a minimum of 48 hours a week, but often exceeds that due to special events, affiliate meetings and programs hosted after regular hours.

The Arts Council, in partnership with the Cities of College Station and Bryan, is focused on creating a shared, centrally located facility space. The Arts Council continues to increase its presence and image in the community and has done so by maintaining and growing media partnerships with *The Eagle*, Bryan Broadcasting, KBTX, KAMU-FM and -TV, KAGS and KEOS. The goal of the process is to make the Arts Council and the economic impact of the arts more known and visible to the public. Our social media and e-newsletter presence along with our website visitation continues to grow exponentially.

FY 2015/2016 Budget Request Narrative

The Arts Council requests approximately 10% occupancy tax funds available through the City of Bryan, equating to \$96,000 in fiscal year 2015/16 based on the estimated collection rate of hotel occupancy tax by the City in the current fiscal year. This funding would be used to facilitate our granting, marketing and outreach programs, and to support the programs of the Arts Council.

A longstanding role of the Arts Council has been to evaluate and administrate arts, culture and heritage grant proposals, many of which originate from arts organizations in Bryan. This very important role will continue to be a priority but the Arts Council is also focused on making the arts more visible in our community, making more funding available for the arts, attracting more visitors to the Brazos Valley, and increasing the economic impact of the arts. Marketing, and professional development of local arts organizations to help make local arts activities more sustainable also remain high priorities.

In FY 2015/16, we anticipate that we will receive over 45 funding requests greatly exceeding \$540,000 from Brazos Valley nonprofit arts, culture and heritage organizations. Through the generous support for the arts shown by Bryan, College Station, Navasota, Brazos County,

**City of Bryan
The Arts Council
FY 2015/16 Budget Request**

Texas Commission on the Arts, Astin Winkler Charitable Trust, and private donors, we hope to be able to fund approximately \$416,000 of these requests. In the current fiscal year, the Arts Council has approved more than \$398,000 in funding requests, over \$119,000 of which hail from arts organizations operating in the City of Bryan.

Funded programs for FY 2014/15 will directly impact an estimated 540,000 people, with at least 213,000 visitors from outside of Brazos Valley, Texas and the United States. Local arts, culture and heritage programs and affiliates funded through the Arts Council report an estimated impact of over 4,000 room nights in Bryan/College Station hotels. Partners like the City of Bryan make it possible to serve the many residents and visitors to the Brazos Valley. The Arts Council will continue working with its growing collective of 65 affiliates to increase the positive impact on the economy while creating an arts sector that is sustainable to benefit our community.