



**City of Bryan - Purchasing Department**  
**Bid Tabulation for #16-045**  
**"Annual Contract for Employee Uniform Rental/Lease and Purchase"**  
**Open Date: 06/15/16**

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<b># of Copies (1 complete original)</b>				<b>1</b>	<b>1</b>
<b>Prompt Payment Discount:</b>				<b>N</b>	<b>N</b>
<b>References (Y/N)</b>				<b>Y</b>	<b>Y</b>
<b>Certification from bid package (Y/N)</b>				<b>Y</b>	<b>Y</b>
<b>Felony Conviction Notification (Y/N)</b>				<b>Y</b>	<b>Y</b>
ITEM	QTY	UNIT	DESCRIPTION		
<b>Work Shirts - 65% Polyester /35% Cotton Blend SS or LS (with two (2) emblems per shirt)</b>					
<b>Approximately 6 employees</b>					
1	11	ea	Rental Each	\$0.00	\$0.14
			Rental Weekly Total	\$0.00	\$1.54
	6	ea	Weekly Rentals	\$0.00	\$9.24
			<b>2 Year Rentals</b>	<b>\$0.00</b>	<b>\$960.96</b>
	7	ea	Lease Each	\$0.00	\$0.14
			Lease Weekly Total	\$0.00	\$0.98
	6	ea	Weekly Leases	\$0.00	\$5.88
			<b>2 Year Lease</b>	<b>\$0.00</b>	<b>\$611.52</b>
			New Replacement Cost	\$8.54	\$12.00
			% Off New Price, replace within 1-6 months	10%	10%
			7-12 months	20%	25%
			13-18 months	40%	50%
			19-24 months	60%	75%



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<b>Work Pant - 65% polyester / 35% cotton blend</b>					
<b>Approximately 5 employees</b>					
2	11	ea	Rental Each	\$0.192	\$0.14
			Rental Weekly Total	\$2.11	\$1.54
	5	ea	Weekly Rentals	\$10.56	\$7.70
			<b>2 Year Rentals</b>	<b>\$1,098.24</b>	<b>\$800.80</b>
	7	ea	Lease Each	\$0.192	\$0.14
			Lease Weekly Total	\$1.34	\$0.98
	5	ea	Weekly Leases	\$6.72	\$4.90
			<b>2 Year Lease</b>	<b>\$698.88</b>	<b>\$509.60</b>
			New Replacement Cost	\$13.72	\$12.00
			% Off New Price, replace within 1-6 months	10%	10%
			7-12 months	20%	25%
			13-18 months	40%	50%
			19-24 months	60%	75%
<b>Pleated Work Pant - 65% polyester / 35% cotton blend -</b>					
<b>Approximately 5 employees</b>					
3	11	ea	Rental Each	\$0.22	\$0.15
			Rental Weekly Total	\$2.42	\$1.65
	5	ea	Weekly Rentals	\$12.10	\$8.25
			<b>2 Year Rentals</b>	<b>\$1,258.40</b>	<b>\$858.00</b>
	7	ea	Lease Each	\$0.22	\$0.15
			Lease Weekly Total	\$1.54	\$1.05
	5	ea	Weekly Leases	\$7.70	\$5.25
			<b>2 Year Lease</b>	<b>\$800.80</b>	<b>\$546.00</b>
			New Replacement Cost	\$15.09	\$12.00
			% Off New Price, replace within 1-6 months	10%	10%
			7-12 months	20%	25%
			13-18 months	40%	50%
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<b>Work Shirts – 100% Cotton SS or LS (with two (2) emblems per shirt) - Approximately 130</b>					
4	11	ea	Rental Each	\$0.213	\$0.18
			Rental Weekly Total	\$2.34	\$1.98
	130	ea	Weekly Rentals	\$304.59	\$257.40
			<b>2 Year Rentals</b>	<b>\$31,677.36</b>	<b>\$26,769.60</b>
	7	ea	Lease Each	\$0.213	\$0.18
			Lease Weekly Total	\$1.49	\$1.26
	130	ea	Weekly Leases	\$193.83	\$163.80
			<b>2 Year Lease</b>	<b>\$20,158.32</b>	<b>\$17,035.20</b>
			New Replacement Cost	\$12.78	\$15.00
			% Off New Price, replace within 1-6 months	10%	10%
			7-12 months	20%	25%
			13-18 months	40%	50%
			19-24 months	60%	75%
<b>Work Pant - 100% Cotton</b> <b>Approximately 4 employees</b>					
5	11	ea	Rental Each	\$0.283	\$0.18
			Rental Weekly Total	\$3.11	\$1.98
	4	ea	Weekly Rentals	\$12.45	\$7.92
			<b>2 Year Rentals</b>	<b>\$1,295.01</b>	<b>\$823.68</b>
	7	ea	Lease Each	\$0.283	\$0.18
			Lease Weekly Total	\$1.98	\$1.26
	4	ea	Weekly Leases	\$7.92	\$5.04
			<b>2 Year Lease</b>	<b>\$824.10</b>	<b>\$524.16</b>
			New Replacement Cost	\$17.52	\$15.00
			% Off New Price, replace within 1-6 months	10%	10%
			7-12 months	20%	25%
			13-18 months	40%	50%
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<b>100% Pre-washed Denim Jeans</b>					
<b>Approximately 75 employees</b>					
<b>6</b>	11	ea	Rental Each	\$0.251	\$0.18
			Rental Weekly Total	\$2.76	\$1.98
	75	ea	Weekly Rentals	\$207.08	\$148.50
			<b>2 Year Rentals</b>	<b>\$21,535.80</b>	<b>\$15,444.00</b>
	7	ea	Lease Each	\$0.251	\$0.18
			Lease Weekly Total	\$1.76	\$1.26
	75	ea	Weekly Leases	\$131.78	\$94.50
			<b>2 Year Lease</b>	<b>\$13,704.60</b>	<b>\$9,828.00</b>
			New Replacement Cost	\$14.38	\$18.00
			% Off New Price, replace within 1-6 months	10%	10%
			7-12 months	20%	25%
			13-18 months	40%	50%
			19-24 months	60%	75%
<b>100% Cotton Denim Jean - WRANGLER Relaxed Fit Jeans -</b>					
<b>Approximately 36 employees</b>					
<b>7</b>	11	ea	Rental Each	\$0.341	\$0.20
			Rental Weekly Total	\$3.75	\$2.20
	36	ea	Weekly Rentals	\$135.04	\$79.20
			<b>2 Year Rentals</b>	<b>\$14,043.74</b>	<b>\$8,236.80</b>
	7	ea	Lease Each	\$0.341	\$0.20
			Lease Weekly Total	\$2.39	\$1.40
	36	ea	Weekly Leases	\$85.93	\$50.40
			<b>2 Year Lease</b>	<b>\$8,936.93</b>	<b>\$5,241.60</b>
			New Replacement Cost	\$20.14	\$18.00
			% Off New Price, replace within 1-6 months	10%	10%
			7-12 months	20%	25%
			13-18 months	40%	50%
			19-24 months	60%	75%



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<b>100% Cotton Denim Jean - WRANGLER Cowboy Cut Jeans - Approximately 26 employees</b>					
<b>8</b>	11	ea	Rental Each	\$0.417	\$0.20
			Rental Weekly Total	\$4.59	\$2.20
	26	ea	Weekly Rentals	\$119.26	\$57.20
			<b>2 Year Rentals</b>	<b>\$12,403.25</b>	<b>\$5,948.80</b>
	7	ea	Lease Each	\$0.417	\$0.20
			Lease Weekly Total	\$2.92	\$1.40
	26	ea	Weekly Leases	\$75.89	\$36.40
			<b>2 Year Lease</b>	<b>\$7,892.98</b>	<b>\$3,785.60</b>
			New Replacement Cost	\$23.48	\$18.00
			% Off New Price, replace within 1-6 months	10%	10%
			7-12 months	20%	25%
			13-18 months	40%	50%
			19-24 months	60%	75%
<b>Oxford Dress Shirt – 60% Cotton / 40% Polyester Button-Down Shirts SS or LS (no emblems) Approximately 2 employees</b>					
<b>9</b>	11	ea	Rental Each	\$0.158	\$0.17
			Rental Weekly Total	\$1.74	\$1.87
	2	ea	Weekly Rentals	\$3.48	\$3.74
			<b>2 Year Rentals</b>	<b>\$361.50</b>	<b>\$388.96</b>
	7	ea	Lease Each	\$0.158	\$0.17
			Lease Weekly Total	\$1.11	\$1.19
	2	ea	Weekly Leases	\$2.21	\$2.38
			<b>2 Year Lease</b>	<b>\$230.05</b>	<b>\$247.52</b>
			New Replacement Cost	\$12.06	\$16.00
			% Off New Price, replace within 1-6 months	10%	10%
			7-12 months	20%	25%
			13-18 months	40%	50%
			19-24 months	60%	75%



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<b>COVERALL - 100% Cotton</b>					
<b>Approximately 5 employees</b>					
<b>10</b>	11	ea	Rental Each	\$0.449	\$0.30
			Rental Weekly Total	\$4.94	\$3.30
	5	ea	Weekly Rentals	\$24.70	\$16.50
			<b>2 Year Rentals</b>	<b>\$2,568.28</b>	<b>\$1,716.00</b>
	7	ea	Lease Each	\$0.449	\$0.30
			Lease Weekly Total	\$3.14	\$2.10
	5	ea	Weekly Leases	\$15.72	\$10.50
			<b>2 Year Lease</b>	<b>\$1,634.36</b>	<b>\$1,092.00</b>
			New Replacement Cost	\$26.59	\$24.00
			% Off New Price, replace within 1-6 months	10%	10%
			7-12 months	20%	25%
			13-18 months	40%	50%
			19-24 months	60%	75%
<b>WOMEN'S SMOCK</b>					
<b>Approximately 2 employees</b>					
<b>11</b>	11	ea	Rental Each	\$0.177	\$0.14
			Rental Weekly Total	\$1.95	\$1.54
	2	ea	Weekly Rentals	\$3.89	\$3.08
			<b>2 Year Rentals</b>	<b>\$404.98</b>	<b>\$320.32</b>
	7	ea	Lease Each	\$0.177	\$0.14
			Lease Weekly Total	\$1.24	\$0.98
	2	ea	Weekly Leases	\$2.48	\$1.96
			<b>2 Year Lease</b>	<b>\$257.71</b>	<b>\$203.84</b>
			New Replacement Cost	\$11.99	\$12.00
			% Off New Price, replace within 1-6 months	10%	10%
			7-12 months	20%	25%
			13-18 months	40%	50%
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<b>Scrapper Floor Mats, 3 X 5</b> Approximate Weekly Usage - 10 each					
12	10	ea	Rental Each	\$1.22	\$0.50
			<b>Rental Weekly Total</b>	<b>\$12.20</b>	<b>\$5.00</b>
			<b>2 Year Rentals</b>	<b>\$1,268.80</b>	<b>\$520.00</b>
			New Replacement Cost	\$46.63	\$15.00
<b>Synthetic Colored Mats, 3 X 4</b> Approximate Weekly Usage - 11 each					
13	11	ea	Rental Each	\$1.22	\$1.00
			<b>Rental Weekly Total</b>	<b>\$13.42</b>	<b>\$11.00</b>
			<b>2 Year Rentals</b>	<b>\$1,395.68</b>	<b>\$1,144.00</b>
			New Replacement Cost	\$33.46	\$25.00
<b>Synthetic Colored Mats with Logo, 4 X 6</b> Approximate Weekly Usage - 2 each					
14	2	ea	Rental Each	\$1.96	\$3.00
			<b>Rental Weekly Total</b>	<b>\$3.92</b>	<b>\$6.00</b>
			<b>2 Year Rentals</b>	<b>\$407.68</b>	<b>\$624.00</b>
			New Replacement Cost	\$51.23	\$45.00
<b>Red Shop Towels</b> Approximate Weekly Usage - 125 each					
15	125	ea	Rental Each	\$0.051	\$0.05
			<b>Rental Weekly Total</b>	<b>\$6.38</b>	<b>\$6.25</b>
			<b>2 Year Rentals</b>	<b>\$663.00</b>	<b>\$650.00</b>
			New Replacement Cost	\$0.25	\$0.25
			Size Specified:	18 X 18	18 X 18
<b>24" &amp; 36" Oil Treated Dust Mop Heads</b> Approx. Weekly Usage 10 each					
16	10	ea	Rental Each 24"	\$0.37	\$0.35
			<b>Rental Weekly Total</b>	<b>\$3.70</b>	<b>\$3.50</b>
			<b>2 Year Rentals</b>	<b>\$384.80</b>	<b>\$364.00</b>
			New Replacement Cost	\$7.36	\$15.00
	10	ea	Rental Each 36"	\$0.55	\$0.42
			<b>Rental Weekly Total</b>	<b>\$5.50</b>	<b>\$4.20</b>
			<b>2 Year Rentals</b>	<b>\$572.00</b>	<b>\$436.80</b>
			New Replacement Cost	\$9.44	\$18.00



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17	<b>Additional Charges for Oversized Garments</b>	N	N
18	<b>Charge for Size/Style Changes</b>	Y - \$1.00 *	N
19	<b>Consecutive Calendar Days to Outfit All Personnel</b>	30-45	45
20	<b>Quality Control Y/N</b>	Y	Y
21	<b>Service Guarantee Y/N</b>	Y	Y
22	<b>Method in which emblems produced Y/N</b>	Y	Y
23	<b>References (6 Required) Y/N</b>	Y	Y

<u><b>ADD DIRECT PURCHASE ALLOWANCE FOR THE INITIAL 2 YEAR CONTRACT PERIOD</b></u> <i>Historical annual expenditures have been approximately \$7,500.00 combined for the following:</i>	\$15,000.00	\$15,000.00
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<b>Subtotal - Two Year Total - Rentals</b> <i>(Includes 11 sets of garments per employee with full service repair/replacement and cleaning by the vendor)</i>	\$91,338.52	\$66,006.72
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**Note: Unifirst response was missing the first page of the bid sheets, therefore no bid item 1.**

<b>City of Bryan Two Year Contract Amount If Awarded For Rentals &amp; Direct Purchases - Rentals</b> <i>(Includes 11 sets of garments per employee with full service repair/replacement and cleaning by the vendor)</i>	\$106,338.52	\$81,006.72
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