

**RFP # 16-053
Ambulance Billing Services
Evaluation of Proposals**

		TAB A: Qualifications & Experience	TAB B: Rates & expenses	TAB C: Procedures/Reporting/ Software Capabilities	TAB D: References	Certification Acknowledgement of Addenda	Total
		20%	30%	30%	20%		100%
Vendor	Comments						
Digitech		100	90	95	110	Yes	98
Amerik Med Billing		95	100	90	100	Yes	96
Inter-Medix		95	85	85	110	Yes	92
EMS/MC		95	85	85	100	Yes	90
Life Quest		95	85	75	95	Yes	86
PST		100	85	70	95	Yes	86
Paramedic Billing	Fee is 5%. Other categories not scored based on fee.	0	80	0	0		24
1st Pass Health	Fee is 6.5%. Other categories not scored based on fee.	0	75	0	0		23
DM Medical Billings	Fee is 6%. Other categories not scored based on fee.	0	70	0	0		21
Emergicon	Fee is 6% of net revenue in addition to the lockbox fee. Other categories not scored based on fee	0	65	0	0		20
EF Recovery	Fee is 7% of net revenue. Other categories not scored	0	65	0	0		20
Wittman Enterprises	Fee is 4.5%, but increase % in later years, PLUS mailing charges. Other categories not scored based on fee	0	50	0	0		15
AMBU-Bill	Does not meet minimum requirements.	0	0	0	0		0

Scoring criteria: All categories are scored on a baseline of 100 points per category. Undesireable or inadequate responses in the above categories result in a reduction of points. Desireable or extraordinary responses in the above categories result in additional points. For example, both Inter-Medix and Digitech provided all Texas references and their references were overwhelmingly positive. These responses resulted in a score of 110 in this category.

Categories other than rates were not scored for responses 5% and above. These firms, even with higher scores in the other categories, were mathematically eliminated based on their high rates.