



CITY OF BRYAN
The Good Life, Texas Style.™

August 29, 2013

BWI Companies, Inc.
100 N. Main Street
Schulenburg, TX 78956

RE: 2nd Extension of Contract No. 12-003 entitled "Annual Price Agreement for Fertilizers and Various Chemicals for the City of Bryan Parks & Golf Course"

Dear Mr. Johnston:

Please be advised that the above referenced contract will expire on November 13, 2013, and it is our intent to recommend to the City Council to extend said contract for one (1) additional period of one (1) year, beginning the day following the expiration date of said contract.

If your company is willing and able to extend Contract No. 12-003 under the same prices, terms, conditions and provisions as those contained in the original contract, please complete the following information and return this original within ten (10) days from the date of this notification.

I, CRAIG SCHULZ SALES MANAGER
Name Title
Of BWI - COMPANIES
Company Name

agree to extend Contract No. 12-003 with the City of Bryan, under the same prices, terms, conditions and provisions as those contained in the original contract, for a period of one (1) year beginning November 14, 2013 and expiring November 13, 2014 upon approval of City Council.

Signed By: A Schulz

Date 10/21/13

Karen Sonley
Karen Sonley, Purchasing Supervisor
City of Bryan - Purchasing Department



City of Bryan - Purchasing Department
Bid Tabulation for #12-003
Annual Price Agreement for Fertilizers and Various Chemicals
OPENED: 11/18/11 at 2:00 PM

All bids submitted are reflected on this bid tab sheet. However, the listing of a bid should not be construed as any indication that the City accepts such bid as responsive. The City will notify the successful bidder upon award of contract.

	John Deere Landscapes	BWI Companies, Inc.	BWI Companies, Inc. Alternatives/Equivalents
# of Copies (1 complete original)	Y	Y	
Executed 5% Bidder's Bond (Y/N)	N/A	N/A	
Certification from bid package (Y/N)	Y	Y	
Acknowledged Addendum #1 (Y/N)	N/A	N/A	
Franchise Tax Certificate (Y/N)	N/A	N/A	
Felony Conviction Notification (Y/N)	Y	Y	
Bidder's Qualifications (Y/N)	N/A	N/A	
Prompt Payment Discount:	None	None	
References (Y/N)	Y	Y	
Deviations (Y/N)			

ITEM	QTY	UNIT	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
FERTILIZERS									
1	56	50# Bag	17-3-17 Greens Grade Fertilizer - Slow Release or Equivalent.	\$45.60	\$2,553.60	\$28.00	\$1,568.00		
2	46	50# Bag	25-5-15 Greens Grade Fertilizer - Slow Release or Equivalent	\$48.73	\$2,241.58	\$36.00	\$1,656.00		
3	120	50# Bag	0-0-22 Greens Grade Fertilizer - Slow Release or Equivalent	\$12.46	\$1,495.20	\$16.00	\$1,920.00		
4	18	50# Bag	21-3-16 Greens Grade Fertilizer – Slow Release or Equivalent	\$48.73	\$877.14	\$35.00	\$630.00		
5	286	50# Bag	21-0-0 Greens Grade Fertilizer – Slow Release or Equivalent	\$13.45	\$3,846.70	\$9.50	\$2,717.00		
6	28	50# Bag	18-6-15 Greens Grade Fertilizer – Slow Release or Equivalent	\$45.60	\$1,276.80	\$35.00	\$980.00		
7	18	50# Bag	18-6-5 Greens Grade Fertilizer – Slow Release or Equivalent	\$48.73	\$877.14	\$35.00	\$630.00		
8	8	50# Bag	19-26-5 Greens Grade Fertilizer – Slow Release or Equivalent	\$31.21	\$249.68	\$28.50	\$228.00		
9	10	50# Bag	24-6-12 Greens Grade Fertilizer – Slow Release or Equivalent	\$48.73	\$487.30	\$36.00	\$360.00		
10	120	50# Bag	15-5-0 Fairway Grade Fertilizer or Equivalent	\$16.51	\$1,981.20	\$12.50	\$1,500.00		
11	200	50# Bag	Greens Grade Houactanite – Slow Release or Equivalent	\$0.00	\$0.00	\$10.00	\$2,000.00		
12	120	50# Bag	Greens Grade Milorganite – Slow Release or Equivalent	\$0.00	\$0.00	\$12.50	\$1,500.00		

**Annual Price Agreement for Fertilizers and Various Chemicals
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				John Deere Landscapes		BWI Companies, Inc.		BWI Companies, Inc. Alternatives/Equivalents	
13	470	50# Bag	Greens Grade Gypsum – Slow Release or Equivalent	\$9.25	\$4,347.50	\$6.75	\$3,172.50		
14	160	50# Bag	Greens Grade Vertical – Slow Release or Equivalent	\$0.00	\$0.00	\$18.50	\$2,960.00		
15	9	Tons	24-6-12w 50% Scu Fairway Green Fertilizer – Slow Release or Equivalent	\$900.00	\$8,100.00	\$800.00	\$7,200.00		
16	9	Tons	20-5-10w 50% Scu Fairway Green Fertilizer – Slow Release or Equivalent	\$900.00	\$8,100.00	\$650.00	\$5,850.00		
17	6	Case	15-2-15 Foliar Fertilizer – Slow Release or Equivalent	\$69.16	\$414.96	\$75.50	\$453.00		
18	6	Case	18-3-6 Foliar Fertilizer – Slow Release or Equivalent	\$65.00	\$390.00	\$76.00	\$456.00		
19	6	Case	Triplex Foliar Fertilizer – Slow Release or Equivalent	\$38.42	\$230.52	\$76.00	\$456.00		
20	10	Case	Liquid Iron – Slow Release or Equivalent	\$44.62	\$446.20	\$52.00	\$520.00		
TOTAL (Items 1 - 20)					\$37,915.52		\$36,756.50		

CHEMICALS

1	3	Case	Fore Fungicide or Equivalent	\$114.80	\$344.40	\$352.00	\$1,056.00	\$209.00	\$627.00
2	2	Case	Chipco 26Gt or Equivalent	\$278.48	\$556.96	\$620.00	\$1,240.00	\$310.00	\$620.00
3	1	Gallon	Subdue or Equivalent	\$499.00	\$499.00	\$499.00	\$499.00		
4	1	Case	Banol or Equivalent	\$1,850.00	\$1,850.00	\$776.00	\$776.00		
5	2	Case	Insignia or Equivalent	\$1,440.84	\$2,881.68	\$144.12	\$288.24		
6	1	Gallon	Heritage or Equivalent	\$502.00	\$502.00	\$502.00	\$502.00		
7	1	Case	Compass or Equivalent	\$1,897.36	\$1,897.36	\$1,533.00	\$1,533.00		
8	3	Case	Daconil ZN or Equivalent	\$230.00	\$690.00	\$230.00	\$690.00		
9	5	Case	Daconil Weatherstik or Equivalent	\$182.82	\$914.10	\$282.50	\$1,412.50	\$165.00	\$825.00

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				John Deere Landscapes		BWI Companies, Inc.		BWI Companies, Inc. Alternatives/Equivalents	
10	1	Case	Clearys 3336 or Equivalent	\$413.68	\$413.68	\$437.50	\$437.50	\$400.00	\$400.00
11	5	Case	Pendamethylin or Equivalent	\$175.56	\$877.80	\$145.00	\$725.00		
12	2	Drum	Pendamethylin or Equivalent	\$660.00	\$1,320.00	\$660.00	\$1,320.00		
13	2	Case	Barricade or Equivalent	\$706.25	\$1,412.50	\$568.00	\$1,136.00		
14	1	Drum	Barricade or Equivalent	\$3,562.50	\$3,562.50	\$1,370.00	\$1,370.00		
15	1	Container	Blade Herbicide or Equivalent	\$42.70	\$42.70	\$69.00	\$69.00		
16	5	Gallon	Illoxan or Equivalent	\$295.00	\$1,475.00	\$227.00	\$1,135.00		
17	4	Gallon	Arena or Equivalent	\$530.82	\$2,123.28	\$530.83	\$2,123.32		
18	1	Container	Drive or Equivalent	\$49.03	\$49.03	\$51.00	\$51.00		
19	2	Container	Fusilade or Equivalent	\$81.25	\$162.50	\$59.00	\$118.00		
20	20	Case	Spray Dye Indicator or Equivalent	\$127.40	\$2,548.00	\$155.00	\$3,100.00		
21	1	Case	Sevimol SL or Equivalent	\$0.00	\$0.00	\$186.00	\$186.00		
22	2	Case	Award or Equivalent	\$238.02	\$476.04	\$187.00	\$374.00		
23	2	Gallon	Eximo or Equivalent	\$0.00	\$0.00	\$0.00	\$0.00		
24	2.5	Gallon	Penecal or Equivalent	\$9.11	\$22.78	\$0.00	\$0.00		
TOTAL (Items 1 - 24)					\$24,621.31		\$20,141.56		
PESTICIDES									
1	12	2# Can	Surrender Fire Ant Killer (Acephate 75%) or Equivalent	\$330.00	\$330.00	\$96.00	\$96.00		
2	6	Bag	Top Choice or Equivalent	\$162.50	\$975.00	\$162.50	\$975.00		

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3	1	Bag	Award (granular 25#) or Equivalent	\$272.41	\$272.41	\$214.00	\$214.00		
4	3	Bag	Dupont Advion (12#) or Equivalent	\$144.90	\$434.70	\$132.00	\$396.00		
TOTAL (Items 1 - 4)				**Bid 1 case on Item 1	\$2,012.11	**Bid 1 case on Item 1	\$1,681.00		

HERBICIDES

1	1	Case	Honcho or Equivalent	\$80.32	\$80.32	\$58.00	\$58.00		
2	1	Case	Trimec Classic or Equivalent	\$130.38	\$130.38	\$133.00	\$133.00	\$110.00	\$110.00
3	2	Qts.	Fusillade II or Equivalent	\$81.25	\$162.50	\$59.00	\$118.00		
4	2	Btls	Sledge hammer (1.3oz) or Equivalent	\$86.25	\$172.50	\$71.00	\$142.00		
5	125	Grams	Monument or Equivalent	\$9.60	\$1,200.00	\$240.00	\$1,200.00		
6	1	Case	Finale or Equivalent	\$485.00	\$485.00	\$196.00	\$196.00		
7	2	Btls	Image 70 DG WG (11.43 oz) or Equivalent	\$111.56	\$223.12	\$81.00	\$162.00		
TOTAL (Items 1 - 7)					\$2,453.82	**Bid 25gr On Item 5	\$2,009.00		

WINTER OVER-SEED

1	2,000	Pounds	Rye Blend or Equivalent	\$0.93	\$1,860.00	\$1.00	\$2,000.00		
TOTAL (Items 1)					\$1,860.00		\$2,000.00		

ADJUVANT

1	1	Case	Tank Cleaner/Neutralizer or Equivalent	\$67.08	\$67.08	\$54.00	\$54.00		
2	1	Case	Defoamer or Equivalent	\$66.12	\$66.12	\$54.00	\$54.00		

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3	8	Qts.	Surfactant or Equivalent	\$6.59	\$52.72	\$10.00	\$80.00		
4	2	Gallon	Primo Growth Reg. or Equivalent	\$279.00	\$558.00	\$279.00	\$558.00		
TOTAL (Items 1 - 4)					\$743.92		\$746.00		
SUMMARY BID TOTALS									
FERTILIZERS TOTAL					\$37,915.52		\$36,756.50		
CHEMICALS TOTAL					\$24,621.31		\$20,141.56		
PESTICIDES TOTAL					\$2,012.11		\$1,681.00		
HERBICIDES TOTAL					\$2,453.82		\$2,009.00		
WINTER OVER-SEED					\$1,860.00		\$2,000.00		
ADJUVANT					\$743.92		\$746.00		
GRAND TOTAL ALL ITEMS BID					\$69,606.68		\$63,334.06		
							Vendor mis-calculated extended total on Chemicals - Item 13. All cost above represent corrected amounts.		