



Please See Detail Breakdown
 on Following Pages

Description: **Rectrac/Golf/Web**
 Prepared For: **City of Bryan Parks & Recreation, Bryan, TX**
 Contact Name: **Darrell Lovellette, Director**
 Contact Email: **dlovelette@bryantx.gov**
 Approved By: **Michelle Berthiaume, Sales Admin (michelleb@vermontsystems.com)**

Phone Number: **(979)209-5529**
 Fax Number:
 Quote Date: **03/18/2013**

Description	Purchase Price	Annual Maint/Svs	Estimated Shipping	Total Price
<u>RecTrac - Workgroup Multi-User Software</u>				
Application Software	\$16,300.00	\$3,140.00	\$0.00	\$19,440.00
Progress OpenEdge Software	\$3,260.00	\$628.00	\$0.00	\$3,888.00
Support Services - Training & Travel Expenses	\$12,570.00	\$0.00	\$0.00	\$12,570.00
Total RecTrac:	\$32,130.00	\$3,768.00	\$0.00	\$35,898.00
<u>ID Systems - Workgroup Multi-User Software</u>				
Application Software	\$1,080.00	\$190.00	\$0.00	\$1,270.00
Progress OpenEdge Software	\$216.00	\$38.00	\$0.00	\$254.00
ID Card Hardware	\$2,460.00	\$0.00	\$48.00	\$2,508.00
Barcode Readers	\$340.00	\$0.00	\$12.00	\$352.00
Total ID Systems:	\$4,096.00	\$228.00	\$60.00	\$4,384.00
<u>WebTrac - Basic Edition</u>				
Application Software	\$7,575.00	\$1,515.00	\$0.00	\$9,090.00
Progress OpenEdge Software	\$1,515.00	\$303.00	\$0.00	\$1,818.00
VSI-Add ons	\$1,250.00	\$0.00	\$0.00	\$1,250.00
Support Services - Training & Travel Expenses	\$4,710.00	\$0.00	\$0.00	\$4,710.00
Total WebTrac:	\$15,050.00	\$1,818.00	\$0.00	\$16,868.00
<u>PayTrac - Application Software & Hardware</u>				
Application Software	\$750.00	\$150.00	\$0.00	\$900.00
Printers	\$340.00	\$0.00	\$39.00	\$379.00
Cash Drawers	\$175.00	\$0.00	\$22.00	\$197.00
Magstripe Readers	\$300.00	\$0.00	\$8.00	\$308.00
Total PayTrac:	\$1,565.00	\$150.00	\$69.00	\$1,784.00



Proposal Summary Pricing
VSI Quote Number: 33867

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Description	Purchase Price	Annual Maint/Svs	Estimated Shipping	Total Price
VSI TOTALS				
Application Software	\$25,705.00	\$4,995.00	\$0.00	\$30,700.00
Printers	\$340.00	\$0.00	\$39.00	\$379.00
Progress OpenEdge Software	\$4,991.00	\$969.00	\$0.00	\$5,960.00
Cash Drawers	\$175.00	\$0.00	\$22.00	\$197.00
ID Card Hardware	\$2,460.00	\$0.00	\$48.00	\$2,508.00
Barcode Readers	\$340.00	\$0.00	\$12.00	\$352.00
Magstripe Readers	\$300.00	\$0.00	\$8.00	\$308.00
VSI-Add ons	\$1,250.00	\$0.00	\$0.00	\$1,250.00
Support Services - Training & Travel Expenses	\$17,280.00	\$0.00	\$0.00	\$17,280.00
Grand Totals:	\$52,841.00	\$5,964.00	\$129.00	\$58,934.00

(plus tax where applicable)



RecTrac Workgroup Multi-User Software
Recreation Tracking Software
VSI Quote Number: 33867
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 Software Pricing Is Valid For 120 Days
 Hardware Pricing Is Subject to Change

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Qty	Unit	Description	Unit Price	Extended Price	Annual Maint/Svs
<u>Application Software</u>					
1	Each	Activity Registration (V-RT-MU-AR)	\$2,450.00	\$2,450.00	\$440.00
1	Each	Facility Reservations (V-RT-MU-FR)	\$2,450.00	\$2,450.00	\$440.00
1	Each	Pass Management Photo (V-RT-MU-PM)	\$2,450.00	\$2,450.00	\$440.00 1
1	Each	Point-of-Sale/Inventory Control/Tickets (V-RT-MU-PS)	\$2,450.00	\$2,450.00	\$440.00 2
1	Each	League Scheduling (V-RT-MU-LS)	\$1,950.00	\$1,950.00	\$350.00
1	Each	Golf Tee Times/Local Handicaps (V-RT-MU-GT)	\$1,750.00	\$1,750.00	\$310.00 3
1	Each	Incident Processing and Reporting (V-RT-MU-IC)	\$0.00	\$0.00	\$0.00
1	Each	Systems Administration (required) (V-RT-MU-SA)	\$400.00	\$400.00	\$400.00 4
8	Each	Additional Users Over 2 (concurrent) (V-RT-MU-AU)	\$300.00	\$2,400.00	\$320.00
Total Application Software:				\$16,300.00	\$3,140.00
<u>Progress OpenEdge Software</u>					
1	Each	OpenEdge Workgroup Appl Server & RDBMS (T-PG-MU-OE)	\$3,260.00	\$3,260.00	\$628.00 5
Total Progress OpenEdge Software:				\$3,260.00	\$628.00
<u>Support Services - Training & Travel Expenses</u>					
9	Day(s)	Installation/Training, Municipal, On-Site/Day (X-S-TNG-01)	\$720.00	\$6,480.00	\$0.00
2	Day(s)	Travel Time (X-S-TNG-09)	\$360.00	\$720.00	\$0.00
9	Each	Travel Expenses - per day (estimated) (X-X-EXP)	\$330.00	\$2,970.00	\$0.00 6
2	Each	Exp Airfare (estimated-pay actual only) (X-X-AIR)	\$1,200.00	\$2,400.00	\$0.00
Total Support Services - Training & Travel Expenses:				\$12,570.00	\$0.00
Total Software, Hardware and Support Services				\$32,130.00	\$3,768.00
Grand Total - RecTrac:				\$35,898.00	(plus tax where applicable)



ID Systems Workgroup Multi-User Software
Pass Management Photo/Plastic Photo ID Card System
VSI Quote Number: 33867
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Qty	Unit	Description	Unit Price	Extended Price	Estimated Shipping	Annual Maint/Svs
Application Software						
1	Each	Pass Mgmt ID Integration - Photo ID Card/Biometric (V-RT-MU-PMI)	\$1,080.00	\$1,080.00	\$0.00	\$190.00
Total Application Software:				\$1,080.00	\$0.00	\$190.00
Progress OpenEdge Software						
1	Each	OpenEdge Workgroup Appl Server & RDBMS (T-PG-MU-OE)	\$216.00	\$216.00	\$0.00	\$38.00 5
Total Progress OpenEdge Software:				\$216.00	\$0.00	\$38.00
Key Fobs						
Other Available Products of Interest						
		Key Fob, Teslin, Preprinted, Qty 1000	Price: \$0.44			
		Key Fob, Teslin, Preprinted, Qty 2500	Price: \$0.41			
		Key Fob, Teslin, Preprinted, Qty 5000	Price: \$0.32			
ID Card Hardware						
1	Each	P3500s 1-Side ID Card Printer, Ethernet/USB 18spc Color/5sp (H-PID-PL-11)	\$1,850.00	\$1,850.00	\$20.00	\$0.00 7
1	Each	Polaroid P3500s ID Card Printer Cover (H-PID-PL-11-X-CV)	\$35.00	\$35.00	\$3.00	\$0.00
2	Each	P3500s/P3000/P4000/P5500 Ribbon 500 Cards/ribbon (S-PID-PL-13)	\$175.00	\$350.00	\$6.00	\$0.00
1	Each	Microsoft LifeCam Studio Camera, Auto Focus, 1080p (H-PID-MS-01)	\$85.00	\$85.00	\$10.00	\$0.00 8
1	Each	Adjustable Tripod Stand, LifeCam Camera (H-PID-MS-01-ST)	\$30.00	\$30.00	\$4.00	\$0.00
1	Each	Blank White PVC Cards- 30Mil (1000 each) (PID-PVC-C-30)	\$110.00	\$110.00	\$5.00	\$0.00
Total ID Card Hardware:				\$2,460.00	\$48.00	\$0.00
Barcode Readers						
1	Each	Honeywell MS7580 Genesis Scanner, 1D Only (H-BCR-HY-11)	\$340.00	\$340.00	\$12.00	\$0.00 9
Total Barcode Readers:				\$340.00	\$12.00	\$0.00

Total Software, Hardware and Support Services			\$4,096.00	\$60.00	\$228.00
Grand Total - ID Systems:			\$4,384.00		
			<small>(plus tax where applicable)</small>		

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Qty	Unit	Description	Unit Price	Extended Price	Annual Maint/Svs
Application Software					
1	Each	WebTrac Internet Software, 6-15 RecTrac Users (V-WT-SU-IS-6)	\$3,750.00	\$3,750.00	\$750.00 10
1	Each	WebTrac Activity Registrations (V-WT-SU-AR)	\$950.00	\$950.00	\$190.00 11
1	Each	WebTrac Facility Reservations (V-WT-SU-FR)	\$750.00	\$750.00	\$150.00 11
1	Each	WebTrac Pass/ID Card Registrations (V-WT-SU-PM)	\$750.00	\$750.00	\$150.00 11
1	Each	WebTrac Golf Reservations (V-WT-SU-GT)	\$750.00	\$750.00	\$150.00 11
1	Each	25 WebTrac Agents (V-WT-SU-AU)	\$625.00	\$625.00	\$125.00 12
Total Application Software:				\$7,575.00	\$1,515.00
Progress OpenEdge Software					
1	Each	OpenEdge V10 Application Server & RDBMS (T-PG-SU-WB)	\$1,515.00	\$1,515.00	\$303.00 13
Total Progress OpenEdge Software:				\$1,515.00	\$303.00
VSI-Add ons					
1	Each	WebTrac Standard Brochure Interface (V-WT-IN-SB)	\$0.00	\$0.00	\$0.00 14
1	Each	WebTrac First Style Sheet Service Intital & Major (V-WT-IN-SS-1)	\$750.00	\$750.00	\$0.00 15
1	Each	Standard Splash Page Options (V-WT-CP-SP)	\$500.00	\$500.00	\$0.00 16
Total VSI-Add ons:				\$1,250.00	\$0.00
Support Services - Training & Travel Expenses					
3	Day(s)	Installation/Training, Municipal, On-Site/Day (X-S-TNG-01)	\$720.00	\$2,160.00	\$0.00
1	Day(s)	Travel Time (X-S-TNG-09)	\$360.00	\$360.00	\$0.00
3	Each	Travel Expenses - per day (estimated) (X-X-EXP)	\$330.00	\$990.00	\$0.00 6
1	Each	Exp Airfare (estimated-pay actual only) (X-X-AIR)	\$1,200.00	\$1,200.00	\$0.00
Total Support Services - Training & Travel Expenses:				\$4,710.00	\$0.00
Total Software, Hardware and Support Services				\$15,050.00	\$1,818.00
Grand Total - WebTrac:				\$16,868.00	(plus tax where applicable)



PayTrac Application Software & Hardware
Credit and Debit Card, Electronic Check, & Gift Card Interface
VSI Quote Number: 33867
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 Software Pricing Is Valid For 120 Days
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Qty	Unit	Description	Unit Price	Extended Price	Estimated Shipping	Annual Maint/Svs
Application Software						
1	Each	VSI Credit Card External Redirect Interface (V-PT-IN-ERI)	\$750.00	\$750.00	\$0.00	\$150.00 ¹⁷
Total Application Software:				\$750.00	\$0.00	\$150.00
Printers						
1	Each	Star TSP143UII, 40 col Thermal, USB, Cutter (H-PRT-ST-05-U-B)	\$265.00	\$265.00	\$12.00	\$0.00 ¹⁸
1	Each	Thermal 1 Ply Paper, Plain, 50 Rolls/Case (Star,Epson,Ithaca (S-PRT-IT-THB-01)	\$75.00	\$75.00	\$27.00	\$0.00
Total Printers:				\$340.00	\$39.00	\$0.00
Cash Drawers						
1	Each	MMF Advantage 17Wx18D Dumb Drw Painted Front Blkl (H-DRW-MM-11-D-BK)	\$175.00	\$175.00	\$22.00	\$0.00
Total Cash Drawers:				\$175.00	\$22.00	\$0.00
Magstripe Readers						
1	Each	Magtek IPAD PCI Encrypted Pinpad PnP,USB,Display (H-MSR-MT-10)	\$300.00	\$300.00	\$8.00	\$0.00 ¹⁹
Total Magstripe Readers:				\$300.00	\$8.00	\$0.00
Total Software, Hardware and Support Services				\$1,565.00	\$69.00	\$150.00
Grand Total - PayTrac:					\$1,784.00	
(plus tax where applicable)						

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- 1 Standard PMP software enables (optional) capture of photo image during registration, and display of photo during Visit Check-In. You can also add the PMP ID software interface to print multi-color plastic photo ID cards.
- 2 In order to use the graphical touch screen option in other modules, you must also license the POS Inventory module.
- 3 In order to license the Tee Time/Handicap module at this price, you must also license the Pass Mgmt & POS/Inventory modules that are available for use by all RecTrac users.
- 4 The Workgroup System is quoted for those organizations with 2-39 concurrent users. The pricing for the actual number of licensed concurrent users is found on the RecTrac quote page under the Application Software section. Two concurrent users are included with the purchase of the first RecTrac module. Additional concurrent users are priced as Additional Users Over 2 (concurrent).
- 5 VSI uses 4GL Progress V10 OpenEdge software to develop and deploy its' Release 10 software applications, The Progress software includes Client Networking, WebClient, SQL Client Access, ODBC/JDBC Drivers, & AppServer Internet Adapter. VSI also embeds the required Progress OpenEdge Workgroup RDBMS (Relational Database Management Software) with its' applications.
- 6 The included expenses are ESTIMATED for airfare, lodging, meals, and rental vehicle (for non-flying trips, car rental can be more due to tolls and gasoline usage). Actual expenses are billed after each trip. For states with Cashless Tolls, there may be a delay in billing these charges as we sometimes don't get these bills from the car rental companies until weeks after a trip is complete.
- 7 1-Side Plastic ID Card Printer, 18cps Color/5cps Mono, Ethernet/USB, Windows XP/Vista/W7/Server 2003/2008 P3500S Energy Star printer includes USB Cable, PS, 3-Year Swap Out Parts & Labor Warranty Service including Printhead. 4th year warranty does not include the Printhead and motherboard. Annual Cleaning and Hot Swap program for those customers purchasing ID card supplies through VSI.
- 8 Microsoft LifeCam Studio, HD 8MP Res, True 1080p Sensor, Auto Focus, USB
- 9 Honeywell MS7580 Genesis Scanner Kit, USB KBW Emulation, 1D Only
- 10 WebTrac enables your customers to process RecTrac transactions real-time using a browser via the internet.

The WebTrac module does NOT include hosting services, which are priced separately. However, if needed VSI does offer two types of hosting services: Web Server Only or Web Server & Database. If you need Web Server Only hosting and your IT department or your off-premise web hosting vendor does'nt allow third party software to be installed on its servers, then VSI can offer Web Server Only hosting with a monthly fee, which is billed on annual basis. If you need full Web Server & Database hosting services, VSI will provide by installing your software on its servers at its TechVault data center with monthly billing.
- 11 WebTrac modules require respective RecTrac licensed modules in order to process web transactions.
- 12 The 25 Agents are required for processing Web transactions. Each Agent can service multiple requests to process hundreds of simultaneous transactions.
- 13 VSI uses the Progress Application Development & Deployment software to develop and deploy our Web applications that provide real-time Web transaction processing in RecTrac and GolfTrac.
- 14 The WebTrac base pricing includes the customizable Standard Brochure Interface. If you desire a custom brochure layout beyond the standard options, a fee of 1000.00 will be charged for the custom programming.
- 15 VSI will customize the WebTrac stylesheet to match the appearance of your web site as closely as possible. After you have finalized your WebTrac page specifications, you will be asked to sign an approval form. VSI will provide the stylesheet programming services and then you will be asked to verify that the results match your specs. If you asked for additional changes following the completion of the initial styling then each major change request is priced at \$750.00. Minor & Seasonal change requests are priced at \$375.00 each.

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- 16 The Standard Splash Page Option gives you the choice of one of 10 Standard Spash page options. Our 10 standards are available on our website to "try out", helping you to decide which option is best for your organization.

The \$500 fee includes our support personnel assisting in the implementation of the template on your site. This typically takes 2-4 hours. Any time over 4 hours due to changes the customer asks for, will be charged at \$100/hr. If you want design changes to any of the standard templates that require the VSI Development team, we will provide you a quote for Custom Programming @ \$130/hour.

- 17 Depending on the Gateway you select, there could be setup fees charged by the Gateway up to \$150 per merchant account. There also could be transaction fees up to .075 cents per transaction.
- 18 Includes power supply, power cord, auto cutter and cable. Wall mountable.
- 19 IPAD Pin Entry Device, HID, Keypad, PCI Secure MSR, Black Rubber, Display, 3DES Plug n'Pay Encryption Specific to VSI, 6ft Cord, USB 2.0, 6ft Cord, USB 2.0, 5VDC.

Expect 3-4 weeks for delivery